

## EQUIPOLLENZE PER CORSI DEL DIPARTIMENTO DI SAEMQ

**ATTENZIONE: LE EQUIPOLLENZE DEI CORSI DI SEGUITO RIPORTATE SONO PURAMENTE INDICATIVE.**

**L'APPROVAZIONE DEI CORSI DA SOSTENERE ALL'ESTERO, PER GLI STUDENTI SELEZIONATI, AVVERRÀ SOLAMENTE NELLA FASE SUCCESSIVA ALLA SELEZIONE E SARÀ CURA DEI DOCENTI REFERENTI VALUTARE LE CORRISPONDENZE RICHIESTE.**

UNIVERSITY OF CYPRUS (CY)			
Decision making for innovation ventures	6	-	A scelta dello studente
Use of innovation and knowledge in R&D intensive firms	9	110005 - ENG	Economics of competition and regulation
Data analytics and quantitative methods			
New technology ventures			
Human resource management	6		Social institutions and Labour markets
Labour economic I	6	-	A scelta dello studente
Economic Growth	6	-	A scelta dello studente
Managerial and cost accounting	6	-	International accounting
International finance	6		Financial markets and institutions
Money, banking and financial markets	6	-	A scelta dello studente
ANALYTICAL METHODS IN ECONOMICS	7,5	910018-ENG	QUANTITATIVE MODELS FOR DECISION MAKING
ENTREPRENEURSHIP	7	910010-ENG	INTERNATIONAL BUSINESS MANAGEMENT,
CORPORATE FINANCIAL MANAGEMENT	7	910007-ENG	CORPORATE FINANCE
Economics of Innovation and R&D Spending	4	110007-ENG	Innovation and Industries' Evolution
Financial Management for Innovative Firms	3		
Analytical Methods in Economics	7,5	110013-ENG	Quantitative Methods for Policy Evaluation
Macroeconomic Analysis A	7,5	110001-ENG	Macroeconomics
KAUNAS TECHNOLOGY UNIVERSITY (LT)			
Value- added chain	6		Scambi internazionali
Social research methodology	6		Storia economica e dell'impresa
Media philosophy	6		Marketing avanzato
Fundamentals of Finance	6		Managerial finance
Modern Management of Organiaztion	5	-	A scelta dello studente
International Business Management	10	910010-ENG	International Business Management
Corporate Finance	5	910011-ENG	Risk Management and Derivatives
Internal Auditing	5		
UNIVERSIDAD DE LA LAGUNA (ES)			
redes comerciales	6	91037	economia e gestione delle imprese internazionali avanzata
direccion y gestion de la producion y de las operaciones	6		
estructura e historia economica de canarias	6	90008	storia economica e dell'impresa
Matematicas III	6	86006	Complementi di matematica
Economia del trabajo	9	86033	Economia del lavoro
comunicacion y tecnicas de expresion en espanol	6	-	A scelta dello studente
sociologia	6	-	A scelta dello studente
Dirección Estratégica	6	-	A scelta dello studente
Redes comerciales	6	87103	Economia e gestione delle imprese internazionali
Dirección y gestion de la producción y de Las operaciones	6		
Dirección comercial I: Fundamentos	6	87107	Marketing
Mercados e instrumentos financieros	6	87020	Finanza aziendale
UNIVERSITE JEAN MOULIN LYON III			
Innovation management and new product development	6		Industry dynamics and innovation
Les dernières avancées en management des systèmes d'information			
Règlementation des échanges internationaux	6		Topics on globalization
Techniques de negociation internationale			
International consulting	6		Risk assessment and Auditing in multinational entities
Diagnostic financier approfondi			
Performance et développement durable des organisations	6		Sustainability Accounting
International HR management			
Financial markets and international operations for trade	6	910006-ENG	Financial Markets and Institutions (advanced)
Diagnostic organisationnel			
Risks management audit et controle interne	6		Corporate finance advanced
Audit et evaluation des systemes d'information			
Fiscalité internationale	9		International and EU Tax Law
Business English			
Introducion a la Culture française	3	-	A scelta dello studente
French language	5	-	A scelta dello studente
Culture francaise	3	-	A scelta dello studente
Seminar in knowledge and business model innovation		-	A scelta dello studente

Operation management	12	91067-ENG	Knowledge & Marketing management
International consulting			
Leadership et Personnalité	3	910022-ENG	Seminar in leadership and hrm
Management et Humanites	3		
Intercultural Communication	3	134006 - ENG	Social topics in organization
Culture Francaise	3		
Fondamentaux de la Finance	6	134003 - ENG	Managerial finance
Management: les outils de conduite du changement	6	134004 - ENG	Change Manager and Organization Behaviour
<b>IESEG SCHOOL OF MANAGEMENT-LILLE (FR)</b>			
Ethics In Finance	2	SECS P/08	A scelta dello studente
BUSINESS ETHICS	2	134006-ENG	Social topics in organization
NETWORKS, CROWDS & MARKETS	2		
ORGANIZATION AND MANAGEMENT: THINK DIFFERENT TO BUILD A NEW WORLD	2		
NEW PRODUCT CREATION AND DIFFUSION	2		
THE PROJECT MANAGEMENT EXPERIENCE: MANAGING THE EXPECTED	2		
TALENTS MANAGEMENT	2		
TOOLS FOR EFFECTIVE PEOPLE MANAGEMENT	2		
WEB MARKETING	2		
NEUROMARKETING	2	91067-ENG	Knowledge & marketing management
MARKETING STRATEGY SIMULATION GAME	2		
SPORT MARKETING	2		
THE PROJECT MANAGEMENT EXPERIENCE: MANAGING THE EXPECTED	2		
Integrated marketing communication strategy	2		
INTERNATIONAL MARKETING STRATEGY SIMULATION	2		
CORPORATE AND COUNTRY RISKS STRATEGY	2		
LUXURY MARKETING	2		
NEW PRODUCT CREATION & DIFFUSION	2	910022-ENG	Seminar in leadership and hrm
Social Media Marketing	2		
TOOLS FOR EFFECTIVE PEOPLE MANAGEMENT	2		
STRATEGIC HUMAN RESOURCE MANAGEMENT	2		
TALENTS MANAGEMENT	2		
Managing Teams	2		
Stress Management	2		
Kickstarting your Career	2		
<b>FREIE UNIVERSITAET BERLIN - SCHOOL OF BUSINESS AND ECONOMICS (DE)</b>			
Management case study seminar	6	910022-eng	Seminar in leadership and hrm
Media and Journalism in Germany	5	-	A scelta dello studente
Management Theory	6	134006-ENG	Social Topics in Organization
marketing theory	6	91067-ENG	Knowledge & marketing management
marketing case study seminar	6		
<b>CHEMNITZ UNIVERSITY OF TECHNOLOGY (DE)</b>			
Components of the Marketing Mix	3	91067-ENG	Knowledge and Marketing Management
Marketing seminar	5		
Consumer Behavior and Marketing Research	3	910022-ENG	Seminar in Leadership and HRM
Leadership in public organizations	5		
Modern organization Theory	2	134006-ENG	Social Topic in Organization
German language, Civilization and Culture	4	CCLTEDB1	ADD lingua tedesca B1
German language courses on higher level	4		
<b>LINNAEUS UNIVERSITY (SE)</b>			
Doing Business in Northern Europe	6	910006-ENG	Marketing strategies (advanced)
	1,5		Accounting history
Financial institutions and markets	6	910006-ENG	Financial markets and institutions
	1,5		Accounting history
Preparation and use of advanced financial accounting	6	910006-ENG	Risk assessment and auditing in multinational entities
	1,5		Accounting history
Beginners' Swedish, part 1	6	910006-ENG	Beginners' Swedish
	1,5		Accounting history
Management and entrepreneurship in a glocal context	12	910006-ENG	Economia e gestione delle imprese internazionale
Global strategic management	12		
Leadership theories	6	-	A scelta dello studente
Corporate social responsibility	6	-	Programmazione e controllo
<b>VSFS University of finance and administration, Prague</b>			
Corporate finance management 1	6	90019	Finanza aziendale avanzata
Microeconomics	6	91063	Politica economica europea
Professional English in-use marketing	5	91013	Lingua inglese avanzata
International business	6	-	Inserimento cfu a scelta libera
Corporate Governance	3	-	Inserimento cfu a scelta libera
Accounting systems	3	-	Inserimento cfu a scelta libera
<b>UNIVERSITY OF DUNDEE (UK)</b>			
Operations management in SMEs	7,5	-	Economia e Gestione delle Imprese internazionali Scelta libera dello studente in lingua originale
International capital markets	7,5	-	Economia e Gestione delle Imprese internazionali

Portfolio management	7,5	-	Economia del mercato mobiliare
Branding and Market communication	7,5	-	Marketing internazionale
International Business Environment	6	87108	Marketing Internazionale
Financial Decision Analysis	6	87052	Ricerca Operativa
Intermediate Financial Accounting	6	87069	Finanziamenti di aziende
International Business Environment	4	SECS-P/08	International Business Environment(scelta libera in lingua originale)
Financial Decision Analysis	4	SECS-MAT/09	Financial Decision Analysis
Intermediate Financial Accounting	4	SECS-P/11	Intermediate Financial Accounting
SHEFFIELD HELLAM UNIVERSITY (UK)			
Financial Fluency for Management Decision Making	10	87056	Programmazione e controllo
		87020	Finanza Aziendale
Strategic Planning: Shaping the future	10	87048	Strategia e politica aziendale
		87020	Finanza Aziendale
Risk Management	10	87014	Economia degli strumenti finanziari e assicurativi
		-	A scelta dello studente
		87020	Finanza Aziendale
Intermediate macroeconomics	10	-	Economia monetaria
		-	A scelta dello studente
Performance measurement and Operations	10	-	Amministrazione delle Aziende Pubbliche
		-	A scelta dello studente
Financial fluency for management decision making	10	87056 / 87034	Programmazione e controllo
		-	A scelta dello studente
Managing International business	10	87093	Economia e Tecnica degli Scambi internazionali
		-	A scelta dello studente
Multinational Enterprises and Foreign Direct Investment	10	87085	Economia e gestione delle imprese internazionali
Strategic Approaches to Marketing	10	87108	Marketing internazionale
Marketing Communications Planning	10	87107	Marketing
Leading Innovative Organisations	10	87093	Economia e tecnica degli scambi internazionali
UNIVERSITY OF OULU (FIN)			
Globalization and international management	6	910012-ENG	Topics on globalization
Global business designing	6	-	Market Research for Business Development and innovation
Leadership and change	6	-	A scelta dello studente
Survival finnish course	2	-	A scelta dello studente
Beginners' finnish course 1	3	-	A scelta dello studente
Tandem study exchange	2	-	A scelta dello studente
Supply Chain Management	6	910011-ENG	Risk management and derivatives
Consumer Behavior	6	910017-ENG	International Business Management (advanced)
Cross-cultural Negotiations	6	910013-ENG	Cross-cultural and Diversity Management
Digital Marketing	6	-	-
Selling and Sales Management	6	91067-ENG	Knowledge and Marketing Management
UNIVERSIDAD DE CADIZ (ES)			
International Managerial skills	6	-	Innovation and industries' evolution
Derecho Tributario	6	-	Market and Company law
Responsabilidad social de las empresas	6	-	Business ethics
Lingua Spagnola	6	-	Elective course
Teoría y política económica	9	-	Politica economica
Metodos cuantitativos para la toma de decisiones empresariales	9	-	-
Instrumentos para el analisis del entorno economico	9	-	Macroeconomia
Econometria	6	-	Econometria
Dirección estratégica II	6	-	Economia e gestione delle imprese
Dirección de Recursos Humanos II	6	-	-
Dirección de Operaciones II	6	910010-ENG	INTERNATIONAL BUSINESS MANAGEMENT
Investigación de Mercados	6	910008-ENG	Economia e gestione delle imprese avanzata
Dirección de Marketing	6	87108	Marketing Internazionale
Contabilidad de Gestión I	6	87034	Programmazione e Controllo
Dirección Financiera I	6	87069	Finanziamenti di aziende
Entorno Económico Mundial y Nacional	6	-	-
Control de Gestión	6	87085	Economia e Gestione delle imprese internazionali
HANZE UNIVERSITY GRONINGEN (NL)			
Law for sales 1			
Supply chain management part1			

Supply chain management part 2			
Business Communication English 5			
International sales and account management			
International communication			
Internal Analysis- Organisational, Marketing & Financial audit			
Personal development 6	12	87085	Economia e Gestione delle Imprese Internazionali
Internal Analysis-Marketing Project/HRM			
External Analysis-Customer/ Industry/ Competitor/ Distribution analysis (incl. Research)			
External Analysis- SWOT/ Strategic Options (incl. Management Skills)			
External Analysis- Management Skills			
External Analysis- Business Communication Presentation Skills			
Business Communication English 8			
Strategic Marketing Theory 1 (incl. HRM)			
Sales training & theory			
Cross cultural management sales			
International sales training in english			
International marketing communication	6	87108	Marketing Internazionale
International marketing Management			
Strategic Marketing Theory 2			
Strategic Marketing 2 Assignment			
Personal Development 6			
Finance & Accounting Theory 2	6	87020	Finanza aziendale
Business Communication English 7 - 8			
Supply Chain Management, Part 1	6	87034	Programmazione e controllo
Supply Chain Management, Part 2			
Marketing research & statistics			
Research project	9	87097	Statistica I
Business communication for research			
Personal Development			
<b>BUCKINGHAMSHIRE NEW UNIVERSITY (UK)</b>			
International human resource management	9		Economia del lavoro
UK Taxation	9	7,5	Economia pubblica
Enterprise and new business	6	7,5	Strategia e politica aziendale: esame a scelta
International strategy & organisations	7,5	87085	Economia & gestione delle imprese internazionali
International Marketing Management	7,5	87108	Marketing Internazionale
Strategic decision making	7,5	87034	Programmazione & Controllo
Strategic Human Resource Management	7,5	87069	Finanziamenti di aziende
<b>UNIVERSITY OF ULSTER (UK)</b>			
Applied project management	6	87020	corporate finance
	3	-	A scelta dello studente
Managerial finance	9	87035	Accounting
Derivates and alternative investments	9	910011-ENG	Risk management and derivates
Research methods in finance	12	-	A scelta dello studente
Corporate finance and risk			
Project management	10	910016-ENG	Innovation management
Principles of Human Resource Management	6	910022-ENG	Seminar in Leadership and HR
	3	-	A scelta dello studente
Organisational Behaviour	6	134006-ENG	Social topics in organization
	3	-	A scelta dello studente
Management Information System	12	91067-ENG	Knowledge & Marketing Management
Resourcing and Talent Management	7,5	91067-ENG	Knowledge Management (Knowledge & Marketing Management di 12 CFU)
Strategic Marketing	7,5	91067-ENG	Marketing Management (Knowledge & Marketing Management di 12 CFU)
Innovation in Practice	7,5	-	A scelta dello studente
Marketing communications	10	91067-ENG	Knowledge and marketing management
Marketing communications	10	87108	International Marketing
		-	A scelta dello studente
Human resource strategy	10	910022-ENG	Seminar in leadership and HRM
<b>UNIVERSIDAD DE ALCALÀ DE HERNARES (ES)</b>			
Internationalization strategies	6	-	A scelta dello studente
Publicidad y RRPP	6	-	A scelta dello studente
Política de Formación	6	910022	Seminar in Leadership and HRM
Marketing de Servicios	6	91067	Knowledge & Marketing Management
Dirección Financiera I	6	87020	Finanza aziendale
Teoría de los mercados financieros	6	87014	Economia degli strumenti finanziari e assicurativi
Estadística Empresarial II	6	87097	Statistica
Política económica: objetivos y instrumentos	6	87018	Economia monetaria
Econometría aplicada a la toma de decisiones empresariales	6	87097- 87018	Statística-Economía monetaria
<b>UNIVERSIDAD DE LAS PALMAS DE GRAN CANARIA (ES)</b>			
Planificación y control de gestión	6	87056	Programmazione e controllo
Contabilidad de gestión superior	3		
ENTIDADES Y PRODUCTOS BANCARIOS	6	0	elective courses
MERCADOS FINANCIEROS	6	110002-ENG	EU FISCAL AND MONETARY POLICY

Dirección de Marketing Estratégico	6	91067-ENG	Knowledge and Marketing Management
Creación de Empresas	6	91067-ENG	
Tecnología para la Gestión de las Organizaciones	6	134006-ENG	Social Topics in Organization
Estrategia Empresarial	6	910022-ENG	Seminar in Leadership and HRM
Distribución Comercial y Gestión de Ventas	3	40535	Distribución Comercial y Gestión de Ventas
Dirección de Empresas Internacionales	3	40538	Dirección de Empresas Internacionales
GESTIÓN BANCARIA	6	910011-ENG	Risk Management and Derivatives
MATEMÁTICA FINANCIERA SUPERIOR	3		
ESPAÑOL ESTÁNDAR: TÉCNICAS DE EXPRESIÓN Y COMPRENSIÓN	6	0	elective course
Contabilidad de gestion superior	3	40522	Contabilidad de gestion superior
Creacion de empresa	6	40540	Creacion de empresa
Estrategia empresarial	6	87048	Strategia e politica aziendale
Economía internacional y espanola	6	40521	Economía internacional y espanola
<b>UNIVERSITÉ DE GENÈVE (CH)</b>			
Real Estate	9	910011-ENG	Risk Management and derivatives
Applied Macroeconomics for portfolio management			
Hedging tools and techniques			
Branding	6		Marketing strategies (advanced)
Economic analysis of law	6		Markets and companies law (advanced)
International enforcement in financial markets	6	-	A scelta dello studente
International Macroeconomics	6	910012-ENG	Topics on Globalization
Strategic Management	12	910010-ENG	International Business Management (advanced)
Management Accounting			
Strategic Human Resource Management			
Hedge Funds	3	910011-ENG	Risk Management and Derivatives
Secondo semestre	6		
écrit C1	2	CCLFRAC1	Add lingua francese C1
oral C1	2		
<b>UNIVERSITÄT OSNABRÜCK (DE)</b>			
Statistics	6		Statistics I
Information management	6	-	Computer sciences
Marketing	6	-	International marketing
European Law and Taxation Issues	6	-	Diritto Europeo
Global marketing Management	6	-	Marketing internazionale
Statistics	6	-	Statistica
Global economics	9	-	Economia internazionale
Behaviour economics and behavioral finance		-	
Financial management	6	-	Finanziamenti di aziende
German 4/B2 (language for specific purposes-business)	6	-	A scelta dello studente
Corporate Finance	5	87020	Finanza aziendale
Management Tools	5	87085	Economia e gestione delle imprese internazionali
Principles of Management	5		
European Integration	5		
European Law and Taxation Issues	5	87091	Diritto europeo
Global Marketing Management	5	87108	Marketing internazionale
<b>INHOLLAND UNIVERSITY OF APPLIED SCIENCES (NL)</b>			
Customer insight tooling	6	-	Statistica Economica Statistica II
Omnichannel Marketing	6	-	Economia e gestione delle imprese
Customer Behaviour	5	-	A scelta dello studente
Marketing Contexts	5	-	Marketing Internazionale
research skills: optimization of services			
Compulsory component			
Optimizing Service	12	-	Economia e Gestione Imprese internazionali
Marketing Research			
operations management			
corporate responsibility			
introduction to international commercial law	5	87020	finanza aziendale
quality assurance business products		87034	programmazione e controllo
information management	5		
<b>SATAKUNTA UNIVERSITY OF APPLIED SCIENCES (FI)</b>			
International marketing	5	87056	programmazione e controllo
Foreign trade processes and documents	5	87093	Economia e tecnica degli scambi internazionali
International Marketing	5	87108	Marketing internazionale
Financial analysis and controlling (incl.Business Game)	5	87020	Finanza aziendale
Business opportunity- strategy and planning	5	87034	Programmazione e controllo
Doing business in China	5	87085	Economia e gestione delle imprese internazionali
Comparative management culture	5		
Business negotiations and E-Business and Networking	5		
<b>MAASTRICHT UNIVERSITY SCHOOL OF BUSINESS AND ECONOMICS (NL)</b>			
International competitive analysis and strategy	12	-	International Business management
Business analysis		-	
International trade, technology and distribution	6	-	Topics on globalization
design of tax system	6	-	A scelta dello studente
Tax accounting and finance	6,5	-	A scelta dello studente

Finance and Accounting	6.5	87039	Economia e gestione delle imprese
Business and politics in Europe	6.5	87036	Economia Industriale
		87037	Economia pubblica
		-	A scelta dello studente
Industrial organization	6.5	86036	Economia industriale
Public Economics	6.5	86037	Economia pubblica
Creativity & Concept development	4	-	Creativity & Concept development (scelta libera)
Tax policy in the international context	6.5	110013 ENG	In lingua originale - Quantitative methods for Policy Evaluation
Internal control	6.5	900006 ENG	In lingua originale - Public sector governance
Social and environmental entrepreneurship	6.5	900004 MODI	Sustainability accounting
international trade, technology and distribution	6.5	910012-ENG	topics on globalization
design of tax systems	6.5	-	A scelta dello studente
<b>UNIVERSITÄT TRIER (DE)</b>			
Finance A	12	-	Financial markets and institutions
Finance C	9	-	Risk management and derivatives
Deutsch: Landeskunde (B2/C1)	3	-	A scelta dello studente
Deutsch: Trainibg zum Hörverstehen (B2/C1)	3	-	A scelta dello studente
Deutsch Sparchkurs interkulturelle communication ( B2/C1)	3	-	A scelta dello studente
Political economics	10	110013-eng	Quantitative Methods for Policy Evaluation
European energy market	10	910003-eng	International Monetary Economics
Empirical labour economics	10	910009-eng	Credit and Operational Risks Measurement
German Language course A1	3	-	Foreign Language
German Language course A1.2	3	-	Foreign Language
Political economics	10	110024-eng	Microeconomics
		-	A scelta dello studente
European energy market	10	110012-eng	Macroeconomics dynamics
		-	A scelta dello studente
Political economics	10	110011-ENG	Microeconomics
		-	A scelta dello studente
European energy market	10	110012-ENG	Macroeconomics dynamics
		-	A scelta dello studente
Empirical labour economics	10	110013-ENG	Quantitative methods for policy evaluation
		110017	Innovation and industries evolution
<b>UNIVERSIDAD DE DEUSTO (ES)</b>			
Simulación estratégica de marketing	3	-	A scelta dello studente
fundamentos de marketing	9	87107	marketing
Español B2.2	6	-	spagnolo
Introducción a las finanzas	6	-	matematica finanziaria
Dirección Financiera	6	-	Finanza aziendale
Dirección Estratégica	6	-	Strategia e politica aziendale
Gestión de la Distribución	6	-	Supply chain e logistica
Experiencia de Dios: Aproximación cristiana	6	-	A scelta dello studente
Intensive Spanish Course	5	-	A scelta dello studente
Regular Spanish Course	6	-	A scelta dello studente
Negotiation skills	3	-	A scelta dello studente
Dirección financiera II	6	-	Finanziamenti di aziende
Gestión de riesgo y mercados financieros	6	-	Esfa
TALENT MANAGEMENT	6	134006-ENG	SOCIAL TOPICS IN ORGANIZATION
INTERNATIONAL HUMAN RESEARCH MANAGEMENT	6	91022-ENG	SEMINAR IN LEADERSHIP AND HRM
MANAGEMENT SKILLS DEVELOPMENT	6	91067-ENG	KNOWLEDGE & MARKETING MANAGEMENT
SIMULACION ESTRATEGICA DE MARKETING	6	910012-ENG	TOPICS ON GLOBALIZATION
COMPETITIVE TERRITORIES IN THE GLOBAL ECONOMY	6	910012-ENG	TOPICS ON GLOBALIZATION
<b>UNIVERSITA' OSPITANTE: MOLDE UNIVERSITY COLLEGE</b>			
Norwegian I language and culture	6	-	A scelta dello studente
	1,5	-	A scelta dello studente
Sport and event marketing	6	-	A scelta dello studente
	1,5	-	A scelta dello studente
Project Planning and Control	6	-	A scelta dello studente
	1,5	-	A scelta dello studente
<b>UNIVERSITA' OSPITANTE: UNIVERSITAT DE BARCELONA</b>			
Matematica Financera	6	-	Matematica Finanziaria
Tecniques de Comerç Exterior	6	-	Economia e Tecnica degli Scambi Aziendali
Estadística Económica I Empresarial I	6	-	Statistica I
Economia del Sector Publico	6	-	Fgestione dei Servizi Pubblici
Marqueting Estrategic	6	-	Strategia Politica e Aziendale
Dirección de Empresas Internacionales	6	-	Economia e Gestione delle Imprese Industriali e Internazionali
Organització Econòmica Internacional	6	-	Economia e Gestione delle Imprese Industriali e Internazionali
International Marketing	6	-	International Marketing
Finanzas Corporativas	6	-	Finanza Aziendale
<b>ESC GRADUATE BUSINESS SCHOOL</b>			
Finance	3	90005	-

Management Control	3	90019	Finanza Aziendale Avanzata
Strategy	3	91059	-
Supply Chain management & Information Systems	3	91076	-
<b>DE MONTFORT UNIVERSITY - LEICESTER</b>			
Contemporary Management	15	87085	Economia e gestione delle imprese internazionali
Performance Measurement in Organisations	6	87034	Programmazione e Controllo
	9	87035	Ragioneria Generale
Economics of Financial Markets and Institutions	7,5	87012	Economia degli intermediari finanziari
The creative art of Selling and Negotiation	7,5	-	A scelta dello studente
International Marketing	7,5	87108	Marketing Internazionale
European Business Issues	7,5	87093	Economia e tecnica degli scambi internazionali
<b>UNIVERSITAET STUETTGART</b>			
Value Based Management	6	90029	Business Valuation
Behavioural Operations Management	6	91063	European Economic Policy
Symmetrical Derivatives	6	910006-ENG	Financial Markets and Institutions (advanced)
International Purchasing and Supply Management	6	910017-ENG	International Business Management (advanced)
Value Based Management (Wertorientiertes Controlling)	6	900005-ENG	Risk Assessment and Auditing in Multinational Entities
Strategic Coordination Instruments and Concepts for International Firms	6	-	A scelta dello studente
Strategy & Organization	6	6	Social Topics in Organization
Behavioural Operations Management	6	900004MOD1	Sustainability Accounting
<b>UNIVERSITA OSPITANTE: UNIVERSIDADE DE AVEIRO</b>			
Financial investments	6	-	Investments
International Marketing	6	-	International Marketing
International Finance	6	-	A scelta dello studente
Portuguese Language A2	6	-	A scelta dello studente
Finance I	6	-	Finanza Aziendale
Portuguese as a foreign language	6	-	A scelta dello studente
Introduction to marketing	6	87107	Marketing
Integrated project Management	6	-	A scelta dello studente
<b>FHS KUFSTEIN TIROL UNIVERSITY OF APPLIED SCIENCES</b>			
Business Planning	6	87056 / 87034	Programmazione e Controllo
Strategic Management			
Project Management	3	87056	
Finance and Control	3	87020	Finanza e controllo
Capital investment and finance	1,5		
Case study in innovation	4	-	A scelta dello studente
International economics	6	87093	Economia e tecnica degli scambi internazionali
Trends in international marketing			
International human resource management			
European financial marketing and institution	3	87012	Economia degli intermediari finanziari
Banking and E banking	3		
Finance and control	3		
Market research	3	87108	Marketing internazionale
Trends in international marketing	3		
German language	3	-	A scelta dello studente