

DIAMOND BROTHERS

Business Development and Sales Intern

Who We Are

Headquartered in the heart of Antwerp, Belgium, we are a conglomerate of companies, and have been trading diamonds and jewelry for the over 35 years. Recently, we launched LabGems, a subsidiary that offers more affordable, lab-grown diamonds. The fast growth of this new venture sets the need of a highly motivated intern.

Job Description

We are looking for a results-driven representative to actively seek out and engage customer prospects. This internship is perfect for exposure to the business industry, as well as provides the opportunity to develop management and communication skills.

Working directly under the Sales Manager, you will be expanding our client base through communicating with customers via email and direct calls. Thriving in a competitive setting will allow you to build a strong relationship with management. You will start off with a training program to prepare you for the rigorous internship, which will provide you with soft skills to be successful in any organization.

The internship, in Antwerp, can be **2 to 3 Months** long starting ASAP. We accommodate for universities that require college credit for the internship.

Responsibilities:

- Reach out to customer through email and Phone calls.
- Establish, develop and maintain positive business and customer relationships
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Meet all deadlines and sales targets and stay on top of schedule
- Work proficiently in team settings and collaborations with other departments

Required Skills:

- Excellent professional communication and negotiation skills
- Ability to prioritize, time manage and stay organized
- Quantitative background to price products to customers
- Driven, motivated and has the ability to maintain high energy throughout business day
- Must be fluent in either **German, French OR Italian**

- The compensation can be negotiated after the interview.

Job Type: Internship (2 Months to 6 Months)

Location: Antwerp, Belgium

Language:

Fluent in German or French or Italian (Required)

English (Preferred)

To apply, please email your CV to info@diamondbrothers.com.

Group of Companies



Coming Soon...